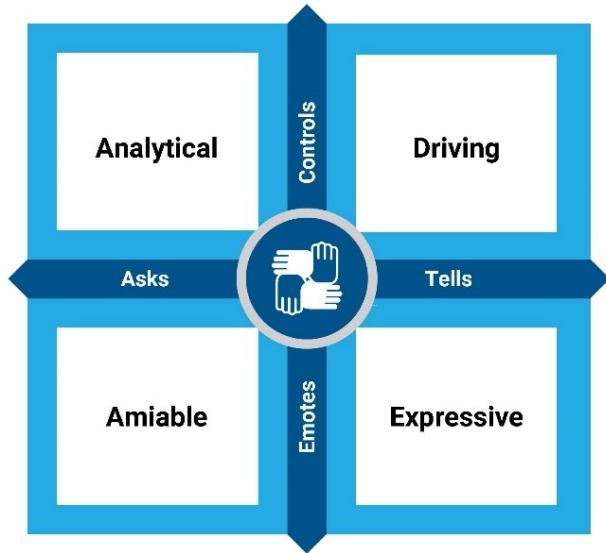


# SOCIAL STYLE<sup>®</sup> Key Relationships Worksheet



## Instructions

1. In the first column below, identify your 10 Key Relationships.
2. In column two, declare whether your key relationship is more comfortable or more challenging.
3. In columns three through six, use the Estimator feature in SOCIAL STYLE Navigator to estimate the SOCIAL STYLE of each Key Relationship. Put a "X" in the aligning Style column for each relationship.
4. Complete Steps One and Two of this worksheet.

Name	Relationship Status	Driving	Expressive	Amiable	Analytical
1.	Comfortable Challenging				
2.	Comfortable Challenging				
3.	Comfortable Challenging				
4.	Comfortable Challenging				
5.	Comfortable Challenging				
6.	Comfortable Challenging				
7.	Comfortable Challenging				
8.	Comfortable Challenging				
9.	Comfortable Challenging				
10.	Comfortable Challenging				

## Track One: Personal Leadership

**Step One:** Complete this table with your Comfortable and Challenging relationships and their SOCIAL STYLE.

My comfortable relationships are with	Their SOCIAL STYLE is:	My challenging relationships are with	Their SOCIAL STYLE is:

**Step Two:** Considering the Styles of your Key Relationships and their Behavioral Preferences shown below, what observations can you make regarding your Comfortable and Challenging relationships?

**Analytical**  
Slower-paced  
Make efforts to organize  
Less concern for relationships  
Work in historical timeframe  
Take action cautiously  
Avoid personal involvement

**Driving**  
Faster-paced  
Want to set the pace  
Less concern for relationships  
Work in present timeframe  
Direct the actions of others  
Avoid inaction

Controls

Asks

Tells

Emotes

**Amiable**  
Slower-paced  
Make efforts to relate  
More desire for predictability  
Work in present timeframe  
Show supportive action  
Avoid conflict

**Expressive**  
Faster-paced  
Make efforts to get involved  
Less concern for routines  
Work in future timeframe  
Act impulsively  
Avoid isolation

Observations about your Comfortable Relationships
1.
2.
3.
4.
5.
Observations about your Challenging Relationships
1.
2.
3.
4.
5.